



Real results - real savings

The Ohio Hotel & Lodging Association (OHLA) has partnered with Sedgwick for more than 20 years because they help employers maximize their premium savings. Sedgwick analyzes each employer's unique claim and premium history to find the highest level of savings in all available workers' compensation programs.

Why Sedgwick

Partner in controlling costs

Sedgwick saves employers millions of dollars each year, becoming a lasting partner and providing a comprehensive cost management approach.

They are committed to understanding our members' challenges and to delivering claims excellence and providing quality, sound decision making and consistency.

Sedgwick helps employers determine the best rating or discount program available, whether it's group rating, BWC deductible, 100% EM Cap or any other BWC program available, helping you identify, evaluate and reduce your business risks to achieve premium discounts and refunds.

OHLA PROGRAM RESULTS

- 2,596 OHLA members have saved \$17,715,093 over the last 23 years.
- Total savings in OHLA's program for 2020 is estimated at \$452,254
- \$4,615 average savings per member
- Return on investment as high as 810%

Member programs

Group rating

- Nearly 100,000 Ohio employers are currently participating in group rating
- Sedgwick is the only group rating program endorsed by and a partner of the Ohio Hotel & Lodging Association
- On average, for every dollar spent on fees, clients saved \$11.00 in premium, a 1000% return on investment

Group retrospective rating

- Rebates are based on the results of employer's workplace safety and cost control efforts
- Sedgwick has created two tiers with different projected savings levels for each industry group
- Sedgwick group retrospective programs have returned \$630 million in premium refunds

Unemployment

- Sedgwick's comprehensive unemployment compensation program delivers unique, customized solutions to help employers reduce and control their unemployment taxes

For a no cost, no obligation analysis of your potential savings, visit www.sedgwick.com/ac3/ohla